Message Text

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ORIGIN SIG-02

INFO OCT-01 EA-09 ISO-00 COME-00 EB-07 /019 R

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R 192359Z AUG 76 FM SECSTATE WASHDC TO AMEMBASSY TOKYO

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E.O. 11652: N/A

TAGS: ASIG

SUBJECT: STATE-COMMERCE EVALUATION OF THE COMMERCIAL FUNCTION

REF: (A) TOKYO 12286, (B) STATE 202269, (C) STATE 194260,

- 1. APPRECIATE HELPFUL SUGGESTIONS REFTEL A.
- 2. PRESUME YOU HAVE NOW RECEIVED REF B AND THAT HOTEL OKURA RESERVATIONS ADJUSTED ACCORDINGLY.
- 3. TEAM WOULD HOPE SPEND A FULL WORKING DAY, PLUS SUCH ADDITIONAL TIME AS CAN BE SPARED, WITH EMBASSY AND TRADE CENTER STAFF. SEPARATE GROUP MEETINGS AS PROPOSED PARAGRAPH TWO (2), REF A, MOST ACCEPTABLE.
- 4. AS GENERAL RULE, WE WOULD PREFER CONDUCT INTERVIEWS WITH BUSINESSMEN AS A TEAM. SOME DEVIATION ACCEPTABLE IF NECESSARY TO ENABLE US TO ACHIEVE REASONABLE SAMPLING OF AMERICAN AND PARTICULARLY JAPANESE BUSINESSMEN WHO LOOK TO EMBASSY FOR COMMERCIAL SERVICES AND ASSISTANCE OR WHO ARE FAMILIAR WITH USG COMMERCIAL PROGRAMS. WOULD HOPE SCHEDULE COULD INCLUDE ONE U.S. BANK.

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5. IF NORMAL WORK WEEK OF BUSINESS COMMUNITY PERMITS

SCHEDULING OF ANY INTERVIEWS ON SATURDAY, SEPTEMBER 11, TEAM FULLY AVAILABLE (REF C, PARAGRAPH 2). TEAM WOULD ALSO HOPE THAT TUESDAY MORNING (SEPTEMBER 14) COULD BE USED FOR EMBASSY/BUSINESS INTERVIEWS. ROBINSON

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